



# Canada Associate Application & Agreement

USANA DATA PROCESSING  
BOX 4000, TOOELE, UT 84074  
(888) 950-9595 Order Line (U.S. and Canada)  
(800) 289-8081 Fax Order Line  
(888) 782-8282 French Order Line  
(888) 805-2525 Chinese Order Line  
USANA.com Online Ordering

## ABOUT YOU

M /  F  
NAME Last, first, middle (Note: If doing business under an assumed name, corporation, or partnership, also submit the Canada Corporation, Partnership, DBA Registration Form)

BIRTHDATE  
M M D D Y Y Y Y

APPLICANT SOCIAL INSURANCE NUMBER  
(WE ASK FOR THIS IN ORDER TO PREVENT MULTIPLE DISTRIBUTORSHIPS)

### LANGUAGE PREFERENCE:

ENGLISH     
FRENCH     
MANDARIN   N/A  
CANTONESE   N/A  
TRADITIONAL CHINESE   N/A  
SPOKEN  SECONDARY  ONLINE

M /  F  
CO-APPLICANT (Last, first, middle)

BIRTHDATE  
M M D D Y Y Y Y

CO-APPLICANT SOCIAL INSURANCE NUMBER

DAYTIME PHONE

EVENING PHONE

MOBILE NUMBER

MAILING ADDRESS

CITY TERR./PROVINCE POSTAL CODE

E-MAIL

### YOUR SPONSOR INFORMATION

### YOUR PLACEMENT INFORMATION

NAME (Last, first, middle)

NAME (Last, first, middle) OF THE PERSON WHOM THE APPLICANT WILL BE PLACED UNDER

ASSOCIATE NUMBER PHONE NUMBER

ASSOCIATE NUMBER BUSINESS CENTRE LINKAGE (TICK ONE)  
LEFT RIGHT

## GETTING STARTED

BUSINESS DEVELOPMENT SYSTEM (BDS) \$32.50  
All Associates must purchase a BDS. Includes 3 free cycles of The Income Maximizer™. To qualify, you must remain on a monthly 100 SVP Auto Order. After the trial ends, you will be charged the ongoing subscription rate of \$21.95 every 4 weeks. To avoid charges, remove item #824 from your Auto Order anytime before the trial ends.

OPEN 1 BUSINESS CENTRE  OPEN 3 BUSINESS CENTRES

ITEM #	QTY.	PRODUCT NAME	SV	PREFERRED PRICE/AUTO ORDER

USANA will calculate GST, PST, and shipping and handling. If paying by cheque or money order, call Order Express for total.

TOTAL
\$ 32.50
\$
\$ ORDER TOTAL
\$ TAXES
\$ S&H CALCULATE DETAILS ON BACK
\$ GRAND TOTAL

#401 ENTREPRENEUR PACK 500 PTS \$755

## SAVE 10% WITH AUTO ORDER—YOUR SUBSCRIPTION TO HEALTH

ITEM #	QTY.	PRODUCT NAME	SV	AUTO ORDER

USANA will calculate GST, PST, and shipping and handling. If paying by cheque or money order, call Order Express for total.

TOTAL
\$ 32.50
\$
\$ ORDER TOTAL
\$ TAXES
\$ S&H CALCULATE DETAILS ON BACK
\$ GRAND TOTAL

#100 HEALTHPAK™ 100 PTS \$138.50  
 #865 YEARLY LIFEMASTERS SUBSCRIPTION 0 PTS \$15.60  
 #565 YEARLY LIFEMASTERS CD SUBSCRIPTION (Includes SUCCESS Magazine) 0 PTS \$57.95

## HOW WILL YOU PAY?

Select a method of payment for ordering. The account information will be kept on file for future orders.

REGULAR PAYMENT  CHEQUE ENCLOSED  CHEQUE/MONEY ORDER  VISA  MASTERCARD  AMERICAN EXPRESS

CARDHOLDER NAME

CARD NUMBER EXPIRES

I HEREBY AUTHORIZE USANA HEALTH SCIENCES, INC. TO RECEIVE PAYMENT VIA MY CREDIT CARD FOR THE COST OF MY BDS AND INITIAL PRODUCT ORDER AS WELL AS ANY AND ALL OF MY FUTURE PRODUCT ORDERS. USANA IS AUTHORIZED TO WITHDRAW PAYMENT EQUAL ONLY TO THE AMOUNT OF THE PRODUCTS THAT I ORDER, PLUS APPLICABLE SALES TAXES AND SHIPPING AND HANDLING; OR FOR THE AMOUNT OF THE AUTO ORDER I HAVE ESTABLISHED (PLUS ADDITIONAL AMOUNTS FOR SUBSTITUTED PRODUCTS IF MY REGULAR PRODUCTS ARE UNAVAILABLE), AND SALES TAXES, SHIPPING AND HANDLING. I AUTHORIZE USANA CANADA CO. TO CHARGE THE ACCOUNT LISTED IN THIS AGREEMENT A TOTAL OF \$22.00 CAD (PLUS APPLICABLE SALES TAXES) ON AN ANNUAL BASIS FOR THE PURPOSE OF AUTOMATICALLY RENEWING MY ASSOCIATE AGREEMENT. THIS AMOUNT SHALL BE CHARGED ON THE ANNIVERSARY DATE OF MY APPLICATION.

## SIGNATURE

By signing this Agreement, you give USANA consent to contact you by telephone, facsimile transmission, e-mail, or text, concerning your independent USANA distributorship, your Associate Agreement, and any related USANA matter.

APPLICANT SIGNATURE

DATE

CO-APPLICANT SIGNATURE

DATE

\*STAPLE VOIDED CHEQUE FOR AUTOPAY HERE (WHEN FAXING, PLEASE SEND CHEQUE ON SEPARATE PAGE)

## SHIPPING & HANDLING

Your shipping cost will be USANA's actual freight cost plus a \$3.00 (plus tax) handling fee on phone orders only. Your shipping charge will be an estimate made at the time of your order. The estimate is a computer generated charge and is calculated using the weight of the product and the fill material. USANA will determine shipping and handling charges, and your order form will be completed by USANA, or you may call Order Express at 1-888-950-9595.

## ASSOCIATE AGREEMENT TERMS AND CONDITIONS

Agreement between the named Applicant (hereafter APPLICANT) and USANA Canada Co. (hereafter USANA) effective under the terms and conditions below:

1. APPLICANT hereby applies for authorization as an Associate in USANA's Network Marketing Program. For a period of 21 days from the mailing of this application, or until such time as USANA notifies APPLICANT of this application's acceptance or rejection, APPLICANT is provisionally authorized as an Associate and granted the rights to sell USANA products. USANA reserves the right to accept or reject any application for any reason, in accordance with the terms and conditions set forth in the USANA Policies & Procedures, as such now exists or may hereafter be amended.
2. Upon acceptance as an Associate by USANA, APPLICANT is authorized as an Associate for one calendar year. USANA will automatically renew Associate authorization annually by debiting the Associate's account on file in the amount of \$22.00 CAD, unless the Associate notifies USANA in writing prior to the anniversary date that he/she desires to cancel the Distributorship.
3. APPLICANT has read and agrees to be bound by the terms of this agreement, the USANA Compensation Plan and the Policies & Procedures, all of which are incorporated herein by reference and made a part hereof for all purposes. USANA reserves the right to change the compensation plan and the policies in its sole discretion, and APPLICANT agrees to be bound by such changes.
4. APPLICANT is an independent contractor under the terms of this agreement, and not an agent, employee, or legal representative of his/her sponsor or USANA, and will in no way represent him/herself as such. As such, APPLICANT has no power to bind USANA to any obligation and APPLICANT is responsible for all applicable income, sales, social security, unemployment or other tax, license, or fee arising out of APPLICANT's activities hereunder.
5. APPLICANT will not produce, promote, or use materials of any kind describing USANA's names, programs, products, and trademarked, copyrighted, or otherwise protected materials except as permitted in USANA's policies.
6. APPLICANT has the duty to supervise and train any Associates that he/she may sponsor as described in the policies. APPLICANT will explain USANA's programs honestly and completely when presenting them to others. APPLICANT understands and will make clear in any presentation the following: that no earnings are guaranteed by USANA or its programs; no Associate will earn money solely for sponsoring; no specific amount of product must be purchased at any level; commissions are based on product sales; that there are no exclusive territories for Associates in the program.
7. APPLICANT agrees that compensation is only paid for sales of product to customers and end users as defined in the policies and in the company's Compensation Plan.
8. Any sale or assignment of this agreement or Associate authorization must be approved by USANA. Successors in interest or assigns must comply with all program requirements.
9. The undersigned hereby acknowledges that he/she is of legal age and authorized to bind APPLICANT to each of the terms set forth herein and to the terms of the Policies & Procedures.
10. Venue and jurisdiction for any action pertaining to this agreement or any disagreement or claim between the parties hereto shall be in the province of Ontario, except where the laws of your territory or province expressly require the application of its laws. This agreement shall be governed by the laws of the province of Ontario.
11. No purchase or investment is necessary to become an Independent Associate other than the purchase of a BDS, which is sold at company cost. Purchasing the BDS is mandatory except in those provinces or territories where prohibited by law.
12. In order for you to qualify for commissions, you must (1) sell to customers or end users a minimum of 70% of your product orders; (2) develop or sell to at least five (5) retail or Preferred Customers every four (4) weeks; and (3) provide your retail customers with an official USANA retail receipt which specifies date of sale, amount of sale, item(s) purchased, and the USANA Satisfaction Guarantee. You must retain all sales receipts for two years.
13. You have the right to cancel your Associate agreement at any time and for any reason. If you choose to cancel your Associate agreement, simply notify USANA in writing. If you elect to cancel your Associate agreement within 30 days of your enrollment, USANA will refund 100 per cent of the price of your BDS and the entire initial product order, excluding shipping. All other returns for refund or exchange shall be processed in accordance with USANA's policies.
14. USANA does not permit you to purchase unreasonable amounts of product solely for the purpose of qualifying for commissions, bonuses, or advancement in the Compensation Plan.
15. You are free to participate in other multilevel marketing ventures, but you may not sell or promote to other USANA Associates or Preferred Customers similar or competitive products or services or any other multilevel marketing opportunity.
16. USANA Genealogy Reports are confidential and proprietary business trade secrets. You may not use the reports for any purpose other than to develop your USANA business. Specifically, you must not disclose any information contained in the reports to a third party or use the reports to compete with USANA or to recruit or solicit other Associates or Preferred Customers to participate in other multilevel marketing ventures.
17. USANA's failure to exercise any rights as set forth in this agreement or to insist on your strict compliance with the terms and conditions of this agreement and the Policies & Procedures does not constitute a waiver of USANA's right to require compliance therewith.
18. USANA's waiver of any Associate default does not affect USANA's rights with respect to any subsequent default or the rights or obligations of any other Associate. Delays or omissions by USANA in exercising rights which might arise from an Associate's default do not affect the company's rights concerning the default or any subsequent default.
19. USANA reserves the right to cancel any Distributorship at any time for cause if the Associate violates the terms and conditions of this Agreement or the provisions of the Policies & Procedures and Compensation Plan.
20. USANA reserves the right to revise or amend the Policies & Procedures and the Compensation Plan.
21. You are responsible for all applicable income, sales, social insurance, unemployment, or other tax, license, or fee arising out of your activities as an independent USANA Associate.
22. You may be required from time to time to provide USANA with personal information relating to your independent USANA distributorship and/or Associate Agreement. USANA's rights to use your personal information and your rights to access and correct the personal information you give USANA in accordance with the Personal Information Protection and Electronic Documents Act (PIPEDA) and other provincial and territorial privacy laws are described in Section 3.8 of USANA's Policies & Procedures. By signing this Agreement, you consent to USANA's collection, use, and disclosure of your personal information in accordance with Section 3.8 of USANA's Policies & Procedures.
23. By signing this Agreement, you give USANA and USANA's independent Associates permission to contact you by e-mail, text/SMS, instant message, fax, and phone concerning any matter relating to your independent USANA distributorship, including, but not limited to, distributorship and account status, product order status, product offers, and distributor training, education, and events. You may withdraw your permission at any time by contacting USANA or the USANA Associate who has contacted you.

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