Cycles begin the date an Associate places their first order. This will remain their four-week rolling cycle unless the Associate calls to change the Auto Order dates.

To remain commission eligible, Associates must place either a sales order generating 100 PSV points (for one Business Center) or 200 PSV points (for multiple Business Centers) every four weeks. Find the date the order was placed. Note the color of the cycle. To remain commission eligible, the next order must be placed in the next same-color cycle. For example: A new Associate sends in an application and a sales order to initially activate their 1 Business Center on September 12, 2014 (red cycle). The next activation order of at least 100 PSV points must be placed by Friday of the next red cycle (October 10, 2014).

Auto Orders are processed on four-week rolling cycles. For example: If an Auto Order is placed and processed during the week of October 1, 2014 (yellow cycle), the next Auto Order would be processed on October 29, 2014.

Off-cycle orders may be placed separately without changing the Auto Order cycle. After meeting your minimum PSV points needed to keep your Business Centers commission eligible, volume associated with off-cycle orders should be placed to the right or left of your Business Centers in order to accumulate Group Sales Volume (GSV), which is volume that Associates are paid on.